In partnership with

Sustainable Entrepreneurship-Led Poultry Transformation Program (SEPTP)

Call for Expression of Interest
as
Poultry Aggregator and Market Access Partners

Christian Aid, as lead partner of the Sustainable Entrepreneurship-Led Poultry Transformation Programme (SEPTP), a programme funded by Mastercard Foundation and implemented through a multi-stakeholders approach invites eligible poultry aggregators, distributors, market actors and poultry value-chain enterprises to express interest in partnering with the programme to mobilise farmers, facilitate access to quality poultry inputs, and provide structured, reliable market access and offtake for poultry products produced by SEPTP-supported farmers. The programme is targeting youths – women, Persons with Disabilities, Internally Displaced Persons (IDP) between ages 18 -35years in Six States (Adamawa, Kano, Plateau, Ogun, and Enugu, Delta) and FCT.

The programme seeks to establish commercially viable partnerships that connect poultry producers to reliable input supply systems, aggregation services and sustainable markets through structured supply and offtake arrangements.

Who Can Apply?
Christian Aid seeks applications from eligible businesses and organizations with demonstrated experience or capacity in most of the following areas:

- Poultry aggregation, distribution, trading and marketing.
- Supply of day-old chicks (DOCs), poultry feed, vaccines, veterinary products, equipment and other essential production inputs.
- Purchase, collection, processing, distribution or marketing of poultry products.
- Access to established markets, including wet-market traders, retailers, wholesalers, institutional buyers and other commercial off-takers.
- Farmer mobilization, market linkage facilitation and poultry value chain development.

Applicants should demonstrate the capacity to operate sustainably, maintain transparent business practices and support inclusive participation by young people, women and underserved poultry entrepreneurs.

What Should Your Expression of Interest Demonstrate?
Interested applicants should provide evidence of:

- Relevant business experience, operational capacity and geographic coverage.
- Existing farmer networks, suppliers, buyers or market relationships.
- Demonstrable market demand and potential offtake volumes.
- A proposed business model, pricing approach and indicative supply/offtake plan.
- Capacity to meet agreed delivery schedules and payment terms.
- Willingness to comply with Christian Aid's partnership, safeguarding, reporting and data protection requirements.

Submission deadline: Submission should be done on or before 30th November 2026

How to Apply

Interested and qualified organizations should submit an Expression of Interest using the attached template, including the supporting documents, and attach as a single titled folder to: ngprocurement@christian-aid.org

- Email: ngprocurement@christian-aid.org
- Email subject: EOI–Poultry Aggregator and Market Access Partner – [Organisation Name]
- Geographic focus: [Insert eligible states/locations]

Only applicants whose submissions meet the programme's requirements and demonstrate relevant capacity may be considered for further assessment and partnership discussions.

Submission of an EOI does not guarantee selection or the award of a partnership agreement.

Christian Aid reserves the right to assess submissions against programme requirements and undertake due diligence before entering into any partnership.

1. APPLICANT INFORMATION

Information required	Applicant response
Registered business / trading name; registration number (if applicable)	
Authorized representative and designation	
Business address, State and operating LGAs	
Telephone and email	
Years in poultry aggregation, input supply or marketing	
Main business activities and products / services	

2. CAPACITY AND PROPOSED OFFER

Area	Applicant response
Farmer network and mobilization	Existing farmer network size / locations: _____ Proposed new farmers to mobilize per quarter: _____
Input supply capacity (tick applicable)	□ Day-old chicks □ Feed □ Vaccines / veterinary inputs □ Equipment □ Logistics / last-mile distribution
Supply capacity and coverage	Estimated volumes, brands / sources, delivery locations and lead times: _____
Market and offtake capacity	Products accepted (e.g., live birds / eggs / other): _____ Estimated volume per cycle / month: _____
Downstream buyers / markets	Wet-market operators, traders, processors, distributors or other buyers and locations: _____
Aggregation and logistics	Hub / collection points, transport capacity, grading, storage and delivery arrangements: _____
Commercial approach	Indicative input pricing basis and offtake pricing approach: _____

3. REQUIRED PARTNERSHIP COMMITMENTS

- Poultry aggregation, off taking, distribution and marketing.
- Supply of day-old chicks (DOCs), poultry feed, vaccines, veterinary products, equipment and other essential production inputs.
- Purchase, collection, processing, distribution or marketing of poultry products.
- Access to established markets, including wet-market traders, retailers, wholesalers, institutional buyers and other commercial off-takers.
- Farmer mobilization, market linkage facilitation and poultry value chain development.

4. MARKET ASSURANCE AND PERFORMANCE INFORMATION

Briefly provide the following information or attach a separate schedule:

Requirement	Applicant response / attachment reference

Downstream demand evidence	□ Buyer SLAs / framework agreements □ Purchase commitments □ Wet-market / trader confirmations □ Other: _____
Trading history	Sales records / trading volumes for the last six (6) months, where available: _____
Indicative offtake plan	Expected volume, product type, collection frequency, buyer locations and proposed production-cycle alignment: _____
Indicative mobilization targets	Existing farmers accessible: _____ New farmers per quarter: _____ Proposed states / LGAs: _____
Reporting capacity	Ability to submit monthly / cycle records on input delivery, volumes aggregated and offtaking, pricing and market forecasts: _____

5. RECOMMENDED ACCOMPANYING DOCUMENTATION

Attach available and applicable documents. Christian Aid may request further information during screening and due diligence.

S#	Document	Purpose
1.	Business registration certificate and relevant corporate details (where applicable)	Verify legal identity and business status.
2.	Valid ID of authorized representative and evidence of signing authority	Verify identity and authority to represent the business.
3.	Downstream buyer SLAs, purchase commitments, framework agreements or written buyer confirmations	Demonstrate credible demand and offtake capacity.
4.	Sales records / trading volumes for at least six months, where available	Evidence of trading history and market throughput.
5.	Farmer network list or summary, locations and mobilization plan	Demonstrate reach and ability to onboard existing and new farmers.
6.	Input supplier / hatchery authorizations, product certifications and relevant quality or regulatory documents, as applicable	Support verification of input quality, origin and compliance.
7.	Indicative input supply, logistics and offtake schedule, with capacity and lead times	Assess ability to align supply, delivery and offtake to production cycles.
8.	Indicative price list / pricing methodology for inputs and poultry products	Assess transparency and competitiveness of pricing.
9.	Relevant bank / trade references or financial capacity evidence, if available and requested	Support assessment of ability to fulfil proposed commercial commitments.

6. DECLARATION AND SUBMISSION

I certify that the information in this EOI and accompanying documents is accurate to the best of my knowledge. I authorise Christian Aid to verify information provided for screening and due diligence. I understand that this EOI is not a contract, does not guarantee selection, and that any agreed quantities, prices, delivery dates and payment terms will be set out in written transaction-specific instruments and a signed partnership agreement.

Authorized representative name / role	_____

Signature and date	_____
Submission deadline	Contact / submission channel: _____